



A.N. Deringer, Inc. | 64 North Main Street | St. Albans, VT 05478
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October 12, 2021

Dear Customers:

Due to continued supply chain disruptions around the world, we are writing to remind our valued customers about our invoice/billing policy regarding fees imposed by third-party transportation carriers. Ocean, air, rail, and trucking carriers, as well as some terminal and port operators continue to impose fees (accessorial charges) to U.S. importers including, but not limited to, the following:

- **Truck Wait Times:** *at this time many truckers are experiencing extended waiting periods.*
- **After Hours Delivery:** *extra costs imposed if a delivery must be made outside of normal business hours.*
- **Truck Ordered Not Used (TONU):** *if a scheduled booking for a truck falls through this fee is assessed.*
- **Storage:** *incurred if cargo must be held and is not deliverable to destination.*
- **Detention:** *fees associated with delays in returning equipment to ports of entry, such as containers and chassis;*
- **Demurrage:** *costs imposed on importers when cargo is delayed and remains on site at the port of entry.*

→ Unfortunately there is no standard rate to these fees, so they vary widely and often compound, depending up on the region and market, carrier, and port. These fees will appear on your invoices/bills from A.N. Deringer, Inc. and payment must be made within our original contract terms. We also note that demurrage charges must be made prior to release of your container(s) or those fees will continue to be assessed to your account.

A.N. Deringer, Inc. is working to avoid these fees on your behalf at every opportunity by monitoring congestion and proposing alternative routes, but conditions continue to be very difficult. We are also working with our industry and government partners such as the National Customs Brokers and Freight Forwarders Association (NCBFAA) and Federal Maritime Commission (FMC) to keep close tabs on any policy and regulatory measures such as the Ocean Shipping Reform Act.

As always, we will keep you apprised of any changes and wish to extend our sincere appreciation for your continued business.

Sincerely,

A.N. Deringer, Inc.

